



BUILD YOUR BUSINESS AND PROFITS BY STARTING WITH YOUR PEOPLE!

This is your opportunity to improve your selling techniques
on insurance related jobs!

INSURANCE SELLING TRAINING OCTOBER 14 – 15, 2014 Oklahoma City, OK

Hilton Garden Inn

2809 Northwest Expressway

Oklahoma City, OK 73112

Attendees are responsible for hotel rooms – \$129.00 plus tax.

\$200 per person for Platinum and Preferred Contractor members

\$250 per person for Non Program Members

Owens Corning will provide food and beverages during the meeting.

Tuesday Session

Registration – 9:00 a.m. to 10:00 a.m.

Session – 10:00 a.m. to 5:00 p.m.

Lunch Included

Wednesday Session

Breakfast – 8:00 a.m. to 9:00 a.m.

Session – 9:00 a.m. to 3:00 p.m.

Lunch Included

CALL TO REGISTER – SEATING IS LIMITED

1-866-776-3375

Online registration: <http://app.certain.com/profile/web/index.cfm?PKWebId=0x6537349993>

**This comprehensive course is designed to improve your
selling techniques on insurance related jobs:**

- Educating the consumer on the process
- Overcoming objections
- Selling your company story
- Maximizing your profitability

CONDUCTED EXCLUSIVELY FOR OWENS CORNING™ BY SALES CHAMPION RODNEY WEBB

Rodney Webb is one of the most sought-after trainers in the home improvement industry. He is known as “The 91% Guy” for his extraordinary closing rate as a sales professional. Attendees report an immediate and sustained double-digit increase in their closing rates.